

**MEMORANDUM
OF
UNDERSTANDING
2021-22**



BETWEEN

**MINISTRY OF POWER, GOVERNMENT OF INDIA
AND
POWER FINANCE CORPORATION LIMITED**

Power Finance Corporation Ltd (Standalone) - MoU 2021-22

S.No.	Name of Parameter	Unit	Weightage	Estimates for (2020-21)	Best of Legacy performance	Target 2021-22
1	Revenue from Operations	Rs. In Cr.	5			40320
2	Asset Turnover Ratio	%	5			10.41
3	EBTDA as a percentage of Revenue	%	10			31.98
4	Return on Net Worth	%	10			16.83
5	Return on Capital Employed	%	5			10.52
6	Market capitalization - Share price improvement over BSE Finance Index	%	15			7.50
7	Loans Disbursed to Total Funds Available	%	20			99.71
8	Overdue loans to Total Loans	%	10			0.61

9	NPA to Total Loans	%	10			1.83
10	Cost of raising funds through Bonds as compared to similarly rated CPSEs/ entities (Margin over Reuters)	BPS	10			-16.42
		Total	100			

Notes:

- The targets are based on audited accounts for the FY-2020-21.
- Vision provided by the administrative Ministry is also considered for Benchmarking.
- Achievement for the parameters of Loans Disbursed to Total Funds Available, Overdue loans to Total Loans, NPA to Total Loans and Cost of raising funds to be confirmed based on Annual Report of CPSE for FY 2021-22.
- Proportionate marks for achievement of 50% to 100% Targets.
- No marks for achievement below 50.00% of Targets.
- In working out achievements for FY 2021-22, quantified qualifications of CAG/ Statutory Auditors to be adjusted in case of overstatement of Revenue/ Profit/ Surplus or understatement of Loss/ Deficit.

Compliance parameters for 2021-22

S.No.	Parameter	Marks	Source/ Verification
1	25% of Total Procurement From GeM portal: (Procurement of goods and services through GeM portal during the year as per GeM)/(Total procurement of goods and services during the previous year as per Sambandh portal)*100	-2	Administrative Ministry on the basis of GeM portal and Sambandh portal
2	DPE guidelines on select matters i) Pay Revision guidelines and review of profitability of CPSEs for pay revision ii) Expenditure Management Economy Measures and Rationalisation of Expenditure iii) Guidelines on Accessible India Campaign (Sugamya Bharat Abhiyan) iv) Guidelines on implementation of the Apprenticeship Act, 1961 v) Guidelines issued from time to time on CSR expenditure by CPSEs.	-2	Administrative Ministry on the basis of CAG Reports etc.
3	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s)
4	Target as given by DIPAM/ NITI Aayog: i. Dividend Payout ii. Assets Monetization Milestones iii. Specific disinvestment Milestones	-2	Administrative Ministry on the basis of confirmation from DIPAM/ NITI Aayog

