



(Government of India)

Qo



(A Government of India Enterprise)

4

MINISTRY OF POWER, GOVERNMENT OF INDIA MEMORANDUM OF UNDERSTANDING 2011-2012 NTPC LIMITED BETWEEN AND

PART-

Our Vision

"TO BE THE WORLD'S LARGEST AND BEST POWER PRODUCER, POWERING INDIA'S GROWTH"

Mission

DEVELOP AND PROVIDE RELIABLE POWER, RELATED PRODUCTS AND SERVICES AT COMPETITIVE PRICES, INTEGRATING MULTIPLE ENERGY SOURCES WITH INNOVATIVE AND ECO-FRIENDLY TECHNOLOGIES AND CONTRIBUTE TO SOCIETY.

Objectives

To realise the above mission, eight key corporate objectives have been identified.

Business portfolio growth

- India and establish a presence in hydro power segment To further consolidate NTPC's position as the leading thermal power generation company in
- of energy to ensure long run competitiveness and mitigate fuel risks
 To diversify across the power value chain in India by considering backward and forward To broad base the generation mix by evaluating conventional and non-conventional sources
- beneficiation, etc integration into areas such as power trading, transmission, distribution, coal mining, coal
- To develop a portfolio of generation assets in international markets
- To establish a strong services brand in the domestic and international markets

Customer Focus

- To foster a collaborative style of working with customers, growing to be a preferred brand
- addition to supply of power for supply of quality power

 To expand the relationship with existing customers by offering a management practices e.g. trading, energy consulting, distribution bouquet of services in consulting,
- businesses, inter alia retail distribution and direct supply To expand the future customer portfolio through profitable diversification into downstream
- adequate concern for the interests of the custome ensure rapid commercial decision making, using customer specific information,

Agile Corporation

- environment by ensure effectiveness in business decisions and responsiveness to changes in the business
- Adopting a portfolio approach to new business development
- and respond to opportunities and threats Continuous and co-ordinated assessment of the business environment to identify
- future businesses develop a learning organisation having knowledge-based competitive edge in current and
- organisation To effectively leverage Information Technology to ensure speedy decision making across

Performance Leadership

- competitiveness in generation To continuously improve on project execution time and cost in order to sustain long 밁
- to availability, reliability, efficiency, productivity and costs To operate & maintain NTPC stations at par with the best-run utilities in the world with respect
- To effectively leverage Information Technology to drive process efficiencies
- To aim for performance excellence in the diversification businesses
- To embed quality in all systems and processes

Human Resource Development

- management system To enhance organisational performance by institutionalising an objective and open performance
- career development system To align individual and organisational needs and develop business leaders by implementing a
- To enhance commitment of employees by recognising and rewarding high performance
- 0 build and sustain a learning organisation of competent world-class professionals
- innovation and openness which would motivate employees and enable achievement of strategic To institutionalise core values and create a culture of team-building, empowerment, equity,

Financial Soundness

- financial resources To maintain and improve the financial soundness of NTPC by prudent management of the
- funds, leveraging opportunities in domestic and international To continuously strive to reduce the cost of capital through prudent management of deployed financial markets
- tariffs and minimise receivables To develop appropriate commercial policies and processes which would ensure remunerative
- To continuously strive for reduction in cost of power generation by improving operating

Sustainable Power Development

- including effective ash-utilisation, peripheral development and energy conservation practices To contribute to sustainable power development by discharging corporate social responsibilities. To lead the sector in the areas of resettlement and rehabilitation and environment protection
- assisting customers in reforms, disseminating best practices in the operations and management of power plants etc To lead developmental efforts in the Indian power sector through efforts at policy advocacy,

Research and Development

- To pioneer the adoption of reliable, efficient and cost-effective technologies by carrying out fundamental and applied research in alternate fuels and technologies

 To carry out research and development of breakthrough techniques in power plant construction and operation that can lead to more efficient, reliable and environment friendly operation of
- power plants in the country

 To disseminate the technologies to other players in the sector and in the long run generating revenue through proprietary technologies.

NTPC PERFORMANCE TARGETS FOR 2011-12

For the purpose of performance evaluation of the Corporation for the year 2011-12, the scale as also the weights assigned to various parameters are given below:

PARAMETER	UNITS	WEIGHT		P	ARAMETER S	SCALE		RE/V GO	OD TARGET
Part- A			Excellent	V. Good	Good	Average	Poor	2010-11	2011-12
A-I. Static Parameters						Avelage	FOOI	2010-11	2011-12
(a) Financial performance indi	icators							-	 .
(i) Gross Margin/Gross Block	%	0.02	15.83	15.27	14.75	14.26	13.77	1712	45.07
(ii) Net Profit/Net Worth	%	0.10	9.78	9.16	8.67	8.22	7.79	17.13 10.73	15.27
(iii) Gross Profit/Capital Employed		0.10	13.93	13.26	12.67	12.11	11.57	15.91	9.16
(b) Financial indicators - Size							11.07	15.91	13.26
(i) Gross Margin	₹Cr	0.08	14013.17	13519.49	13084.29	12667.23	12264.64	13449.81	13510.40
(ii) Gross Sales	₹Cr	0.04	57609.15	56899 46	55676.97	54784.26	53906.74	45199.47	13519.49 56899.46
(c) Financial returns Labour p	roductivit	y and Tot	al Factor pro	oductivity		0 170 1120	33300.74	73133.77	30039.40
(i) PBDIT/Total Employment#	₹ Cr /Emp	0.07	0.526	0.507	0.489	0.473	0.459	0.517	0.507
(ii) Added Value	₹ Cr	0.09	6129.31	5669.60	5608.34	5548.71	5490.03	6854.00	5669.60

Notes:

- Financial targets for the year 2011-12 have been computed based on DPE definitions. 1.
- "Added value, in place of added value/sales, has been kept as per Task Force MOM for 2010-11 2. 3.
- The Return on Equity (ROE) component of the fixed charges considered for computing the financial parameters for the year 2011-12 has been grossed up with the MAT tax rate which has resulted in the profitability and the other financial parameters being significantly lower.
- in case of revision of tariff or annual charges due to change in CERC GUIDELINE or COURT ORDER, the same shall be excluded from the actual at the time of evaluation. Moreover, in case any arrear 4. are recognized in the Annual Accounts of CPSE due to reasons referred herein , the same shall be excluded from Gross Sales and Gross Margin for the purpose of evaluation.
- Total employment is excluding manpower engaged in Subsidiaries and Joint Ventures.

PARAMETER	UNITS	WEIGHT		PA	RAMETER S	SCALE		BE/V. GO	OD TARGET
			Excellent	V.Good	Good	Average	Poor	2010-11	2011-12
A (II) - Dynamic Paramete	ers		_	-					2011 12
i. Project implementation milestones NTPC (Ann-A)	Nos	-0.13	-	mileston	es as per an	nexure-A	<u> </u>	*	*
ii.Human Resource Development Activities (Ann-B)	Nos	0.05		As	per annexur	е-В		*	*
iii. CSR activities (Ann-C)	No.	0.05		As	per annexur	e- C	- 12-11-11	*	*
iv. Research & Development Activities (Ann-D)	Nos	0.05			per annexur			*	*
V. Sustainable development Activities (Ann-E)	Nos	0.05		As	per annexur	·e-E		*	*
vi. Corporate Governance (Ann- F)	%	0.05		As	per annexur	e-F		*	*
Part B : Specific Paramete	rs								
i. Gross Generation	MUs	0.06	235000	232000	227000	224000	221000	219000	232000
ii. Availability Factor δ, ** Coal Stations Gas Stations	% %	0.05 0.01	89.5# 87	88.5 85	87 84	86 83	85 82	87.5 85.5	88.5 85

[#] subject to availability of Coal

 $[\]delta \hspace{1cm} \text{For coal and gas stations in commercial } \hspace{1cm} \text{operation.}$

^{*} These parameters are not included in Annual Plan of PSE or the Ministry of Power.

^{**} Availability Factor (AF) %: As per existing CEA definition (No. of hrs the machine is available on bar out of the reference period, expressed as percentage).

PART - III

COMMITMENTS / ASSISTANCE FROM GOVERNMENT OF INDIA

MOP may support NTPC in the following areas:

(1) Commercial

DESU period. To resolve the issue regarding payment of outstanding dues pertaining to

(2) Fuel Security

- 2,1 forestry clearance proposal for Hazaribagh line, which is required for evacuation of coal from Chatti-Bariatu & Kerandari Blocks take up with Ministry of Env. œ Forests Shivpur for re-consideration Tori Railway
- 2.2 For expeditious processing of Forestry clearance proposals Bariatu, Kerandari œ Talaipalli and issuance of clearances of Chatti-
- 2.3 For resolution of 'No-Go Area' issue pertaining Dulanga expeditious issuance of forestry clearance Block and
- 2.4 In taking up with MOP&NG for allocation of domestic gas on priority for NTPC's 12^{th} plan gas project. plan gas project.
- 2.5 coal supply to Farakka, Kahalgaon To assist in reinforcement of railway infrastructure for augmentation of
- 2.6 linked mines: To take up with MOC for expeditious development 읔 the following
- \exists Present status-CCEA cleared Kaniha and Bhubaneshwari for Talcher stage-II (4x500 MW)-
- ≅ Present status Amlohari expansion linked to Rihand stage-II (2x500 MW)-CCEA cleared
- \equiv Nigahi expansion-II linked to Vindhyanchal-III (2x500 MW))-Present status CCEA cleared
- S Rajmahal expansion, Chuparbita & Hurra C linked to Kahalgaon-II.
- 2.7 겅 assist for allocation of coal linkage for upcoming 12th plan projects

(3) Ash Utilisation and Transportation

3.1 Railway Freight Concessions for transporting existing Category of 120 to Category of 90. ash ಕ æ brought from

- underground coal mines. MOP may take up with Ministry of Coal and ₫ Ministry of Environment and Forests. Committee (CCDA) subsidy for transportation of ash for stowing of To take up with Ministry of Coal and Ministry of Environment and Forests providing the Coal Conservation and Development Advisory
- ω guidelines for use of ash in agriculture. ə <u>자</u> 듄 With Indian Council 약 Agricultural Research ಠ issue

PART -IV

along with NTPC will also review the same periodically. While NTPC will periodically review the achievements of MOU targets, Ministry of Power

GENERAL

- a Various delegations of powers provided to NTPC in previous MOUs will continue to be operable in so far as these have not been modified .
- ᠑ parties, namely, the Government (including all the departments concerned) and All the provisions of this MOU become effective and operable by both the Administrative Ministry (Ministry of Power) and NTPC Limited respectively. NTPC, immediately on signing the MOU by the Government, represented by the
- ൧ the subsequent MOU between the parties All the relevant provisions of this MOU will continue to be in force and operable beyond March, 2012 until such time, the same are modified by the signing of

hairman & Managing Director (ARUP ROY CHOUDHURY) NTPC Limited

> (P. UMASHANKAR) Secretary

Ministry of Power, GOI

Annexure-A

PROJECT IMPLEMENTATION MILESTONES

S.No.	MILESTONES	EXCELLENT (E)	V. GOOD	GOOD	AVERAGE	Poor
Simhac	iri-II (2x500 MW)					
1	Readiness of NDCT-4	June'11	July'11	August'11	September'11	October'11
2.	U#4 Readiness of CW system	June'11	July'11		September'11	
3.	U#4 Steam blowing completion	Sep'11	October'11		December 11	January'12
4.	U#4 Turbine Box up	Sep'11	October'11		December'11	January'12
5.	U#4 Commissioning (Full Load)	Dec'11	January'12	February'12	<u> </u>	
	(3x660 MW)	<u> </u>		•		
6.	U#2 Steam Blowing completion	Jul'11	August'11	September'11	October'11	November'1
7.	U#2 Commissioning (Full Load)	Aug'11	Sep'11	October'11	November'11	ļ
8.	U#3 Boiler Light Up	Aug'11	Sep'11	October'11	November'11	
9.	U#3, Turbine Box up	Aug'11	Sep'11	October'11	November'11	·
10.	U#3 TG Oil Flushing compln	Oct'11	November'11	December'11		February'1.
11.	U#3 Synchronization on coal	Jan'12	February'12	March'12		
12.	U#3 Commissioning (Full Load)	7th March'12	β1st March'12			-
Barh -I	(3x660MW)		-	<u> </u>		
13.	U#1Ceiling girder Erection compln	Sep'11	October'11	November'11	December'11	January'12
14.	U#2 Start of Boiler Erection	Jul'11	Aug'11	Sep'11	October'11	November'1
15.	CW Pump motor trial run Unit # 3	Nov'11	Dec'11	January'12	February'12	March'12
16.	U #3 Cooling Tower readiness	Dec'11	January'12	February'12		

S.No.	MILESTONES	EXCELLENT (E)	V. GOOD	GOOD	AVERAGE	Poor
17.	U#3 Start of Boiler Erection	Jan'12	February'12	March'12	 -	
Barh-II	(2X660 MW)					
18.	U# 4 Boiler Hydro Test	Oct'11	November'11	December'11	January'12	February'12
19.	U#5 ESP erection start	Apr'11	May'11	June'11	July'11	August'11
20.	U#5 Boiler Pressure parts erection start	Jul'11	Aug'11	Sep'11	October'11	November'1
21.	U# 5 TG Deck Casting completion	Aug'11	Sep'11	October'11	November'11	
22.	Unit #5 Commencement of Condenser Erection	Oct'11	November'11		January'12	February'12
23.	U#5 Commencement of TG Erection	Dec'11	January'12	February'12	March'12	
Bongai	gaon (3X250 MW)		,		T Add Cit 122	
24.	U#1 Chimney Shell completion.	Oct'11	November'11	December 11	January'12	February'12
25.	1st Cooling tower erection Completion	Nov11	Dec'11	January'12	February'12	March'12
26.	Readiness of 1st CW pump	Nov' 11	Dec'11	January'12	February'12	March'12
27.	U#1 Boiler Light up	Dec'11	January'12	February'12	March'12	Maichiz
Mauda	(2X500 MW)		Juliani y 12	T CDI ddi y 12	Maich 12	
28.	Completion of Chimney shell casting	Aug'11	Sep'11	October'11	November'11	December'11
29.	U#1 Boiler Light Up	Dec'11	January'12	February'12	March'12	December 11
30.	U#1 Turbine Box up	Dec'11	January'12	February'12	March'12	<u> </u>
31.	U#2 Commencement of Condenser Erection	Jun'11	July'11	· - · · · · · · · · · · · · · · · · · ·	September'11	October'11
32.	U#2 Commencement of TG Erection	Sep'11	October'11		December 11	January'12
33.	U#2 Boiler Hydro Test	Nov'11	Dec'11	January'12	February'12	March'12

S.No.	Milestones	EXCELLENT (E)	V. GOOD	GOOD	AVERAGE	Poor
Rihand	I –III (2X500MW)				<u> </u>	
34.	U#5 Boiler Hydro Test	Jun'11	July'11	August'11	September'11	October'11
35.	U#5 Chimney Flue can erection completion	Nov'11	Dec'11	January'12	February'12	
36.	Readiness of 1st CW pump	Dec'11	January'12	February'12		110101112
37.	U#6 Commencement of Condenser Erection	May'11	June'11	July'11		September'1
38	U#6 Commencement of TG Erection	July'11	Aug'11	Sep'11	October'11	November'1
39.	U#5 Turbine Box up	Feb'12	March'12			
	achal –IV (2X500MW)	, 		i	<u> </u>	<u> </u>
40.	U#11 Boiler Hydro Test	Jul'11	Aug'11	Sep'11	October'11	November'1
41.	U#11 Chimney Flue can erection completion	Dec'11	January'12	February'12	March'12	
42.	Readiness of 1st CW pump	Dec'11	January'12	February'12		
43.	U#12 Commencement of Condenser Erection	Jun'11	July'11		September'11	October'11
44.	U#12 Commencement of TG Erection	Jul'11	Aug'11	Sep'11	October'11	November'1
45.	U#11 Turbine Box up	Jan'12	February'12	March'12	0 0100001 22	MOVEMBER 1
46.	Commissioning (Full Load) of one 500 MW unit (out of Mauda/Vindhyachal/Rihand)	7th March'12	31st March'12		· ,	7.2
	NTECL Vallur(3x 500 MW)				*** .	
47	U#1 Commissioning	Nov'11	Dec'11	January'12	February'12	March'12
48	U#2 Chimney Flue compln	Aug'11	Sep'11	October'11	November'11	
49	U#2 TG Box up	Sep'11	October'11	November'11		January'12
50	U#2 Boiler Light Up	Sep'11	October'11	November'11		January'12
51	U#2 Commissioning	Feb'12	March'12			January 12
52	U#3 Boiler Hydrotest	Dec'11	January'12	February'12	March'12	

S.No.	MILESTONES	EXCELLENT (E)	V. GOOD	GOOD	AVERAGE	Poor
APCPI	JHAJJAR (3x500 MW)		<u> </u>			
53	U#2 Boiler Light Up	May'11	June'11	July'11	August'11	September'11
54	U#2 CW Pump readiness	Jun'11	July'11		September'11	
55	U#2 Commissioning	Nov'11	Dec'11	January'12	February'12	March'12
56	U#3 Cooling Tower readiness	July'11	Aug'11	Sep'11	October'11	November'11
57	U#3 TG Box Up	N ov'11	Dec'11	January'12	February'12	<u></u>
58	U#3 Commissioning	7th March'12	31st March'12	, <u> </u>	1 obrudity IL	Tidi Cit 12
Kol Da	m (4X200 MW)					
59	Completion of Erection of Bus Ducts of all Units	Sep'11	October'11	November'11	December'11	January'12
60	U# 4 Turbine Box up	Nov'11	Dec'11	January'12	February'12	March'12
61	Gallery Grouting 175 km (Cumulative)	Dec'11	January'12	February'12		Trai Ciraz
62	Dam height up to EL 625 m	Dec'11	January'12	February'12	March'12	
63	Spillway & Power Intake Concreting up to 4.4 Lac M³ (Cumulative)	Dec'11	January'12	February'12		
Tapova	an Vishnugad (4X130 MW)					
64	Excavation of 8Km of HRT	Dec'11	January'12	February'12	March'12	
65	Completion of 1 KM HRT lining excluding invert	Jan'12	February'12	March'12	TIGICITE	,
66	Completion of steel lining of upper inclined pressure shaft	Jan'12	February'12	March'12	_	. FPE.
67	Commencement of erection of turbine (first unit)	Jan'12	February'12	March'12		

COAL MINING

Pakri	Barwadih					
1	Sec-11 Notification under CBA Act [Phase-IV]	May.'11	June'11	July'11	August'11	September'11
2	CHP-I Commencement of work	Sept'11	October'11	November'11	December'11	January'12
3	Sec-4 Notification under CBA Act [Phase-V]	Aug.'11	Sep'11	October'11	November'11	December'11
Talaip	palli					T GOOTHE CT
4	MDO- Mobilization at Site	Jan.'12	February'12	March'12		
Chatt	i-Bariatu (South)				· <u>.</u>	
5	Submission of Mining Plan to MOC	Oct.'11	November'11	December'11	January'12	February'12
TOTAL	MILECTONEC 72			December 11	January 12	I culually 12

TOTAL MILESTONES-72

Total weightage: 13

Weightage distribution:
Milestones relating to commission (full load) (eight in nos) at SI. no. 5,7,12,46,47,51,55 &58 will have wtg of 0.75 each.
Remaining 64 milestones will each have wtg of 0.109 each.

HUMAN RESOURCE DEVELOPMENT ACTIVITIES

	Activity	Excellent	Good	Good	-
_	No. of training programs to be conducted	rams to be		- 1	
а	Internal	285	280	ı	276
ъ	External	35	32		30
N	No. of man days trained	7	6.5		6.0
	employee/ year				
ယ	No. of employees	60	58		55
	to acquire				
	proficiency in				
_	Project				
	Management				
	Certification (Level				
	C & D)				

All activities carry equal weightage

ANNEXURE: C

CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

	0		თ			4	ω	N		no s
	Setting up Engineering College offering Power Engg. Course – Award of Construction Contract	local villages for detection and treatment of respiratory diseases like TB and lung cancer (Number of medical camps)	Conducting medical camps for	gradation programs in sewing for women population in the project neighbor hood villages (no. of persons to be covered)	providing sewing machines and conducting skill up	promote self-employment by	Identify locations for three (3) new ITIs and award of contracts	Commissioning of three (3) ITIs in respect of which award was finalised in FY 2010-11	Expenditure on CSR activities as % of PAT	Activity
	0.5		1.0			0.5	1.0	1.0	1.0	Wt
	15.2.12		15			300	21-1-12	21-1-12	0.5	Excellent
	28.2.12		13			250	15.2.12	15.2.12	0.4	V. Good
	10.3.12		12			200	28.2.12	28.2.12	0.3	Good
-	15.3.12		1			150	15.3.12	15.3.12	0.2	Averag
	31.3.12		10			100	31.3.12	31.3.12	0.1	Poor

The evaluation of CSR activities shall be carried out as per CSR guidelines

ANNEXURE- D

RESEARCH & DEVELOPMENT AND ENERGY TECHNOLOGY ACTIVITIES

	0		7		C	0		-		5					4					ω	_,_			N					_	No.
Percentage of PAT	or s	 Management of R&D Policy in	Draft submission to the	CO2 capturing studies to 10 Nos'	· ~	of concentrators"	plant having provision of three	1MW solar Thermal R&D Pilot	y report and DPR 1	Design and preparation of	in house efforts'	t one station thro	parameter monitoring and	its trials for On-line chemical	Development of software and	house design and engineering	plant at NETRA' through in	40 tonne rating solar HVAC	ncement of erection	Supply of equipment and	ash' at Ramagundam Project.	through mineralization of fly	Pilot plant for CO2 utilization	Lab scale testing and design of	ology	based CO2 capture	test loop at NETRA of PSA	Commissioning of bench scale	Completion of Installation and	Project
c	0.0		0.5							0.5					0.5					0.5				0.5					0.5	wt
1.00%	rep 12		Dec'11		rep 12	1			(Feb'12					Jan'12					Feb'12				Dec'11				1	Jan'12	Excellent
0.90%	Mar 12		Jan'12		Mar 12	:			<u>:</u>	Mar' 12					Feb' 12				,	Mar' 12				Jan'12				· (Feb' 12	V. Good
0.80%			Feb' 12												Mar' 12									Feb' 12				į	Mar' 12	Good
0.70%			Mar' 12										-											Mar' 12	,				C	Aver-
0.60%									_					•		-					-		·							poor

The evaluation of attainment of R&D activities would be done by an independent Agency

ANNEXURE-E

SUSTAINABLE DEVELOPMENT ACTIVITIES

				6	[T		\neg			—	•	
7	<u></u> თ		4 π	냳	ω		1	৩			ତ୍ର	. No	<u>s</u>
Study of low energy absorption building envelope design	Utilisation of Budget on SD. (Rupees 3.0 crores)	Sustainability Report for NTPC	Ash Utilisation %	OTHER ACTIVITIES	Cumulative target for village Energisation	households	be provided to BPL	No of BPI connections to	villages to be made ready under RGGVY	No. of un-electrified	RGGVY ACTIVITIES		Activity
0.5	0.5	9.0	0.5		2.0		Ċ	Э		0.5		Ġ	¥ta
Feb'12	100%	Dcc. 11	55		14551		0000	68000		252			Excellent
Mar' 12	90%		50 13		12805		62000		225				V. Good
	80%	00.14	48 43		11268		56000		200				Good
	70%	¥101:, 12	46 43		9916		52000		175			ge	Avera
	60%		44		8726		46000		150				Poor

ANNEXURE-F

CORPORATE GOVERNANCE- ACTIVITIES

_							١
ĭ	ļ	Activity	×	Excellent V. Good	V. Good	Good	Average Poor
		No. of Board Sub committee meetings	2.0	10	6	œ	7
	2	Disposal of audit paras 1.0 pending on 31st March	1.0	95	90	85	80
		pending on 31st March 2011 (%)	··.				
	ω		1.0	15.9.11	1.10.11 15.10.11 31.10.1	15.10.11	31.10.11
	. <u> </u>	of completed data-sheet for					
T	 -	PE Survey and penalties		ľ	ı	(0.25)	(0.50)
	4	Internal Review & implementation of Code of	1.0	Feb'12	Mar'12		
<u> </u>		Conduct					